

For more information:

West & Midwest

Neil Warner
Ph: (513) 515-6151
Fax: (513) 777-6957

Southeast

Jim Goodspeed
Ph: (407) 782-9010
Fax: (407) 290-8349

Northeast

Lowell Warner
Ph: (315) 244-5276
Fax: (518) 483-5992



Institutional Finance



Our Institutional Finance Group provides large fixed and floating rate loans. We offer B note financing for commercial real estate loans, short term bridge financings and floating rate bridge loans.

Institutional Finance Program

Loan Size

\$40 million and up

Location

Nationwide

Property Types

Anchored retail, hotels, multi-tenanted industrial and office space, multifamily, mobile home communities and self storage

Term

- Fixed: 5-year, 7-year and 10-year
- Floating: 3 to 5-year

Amortization

Up to 30 years or interest only

Rate Lock

Flexible rate periods offered

Recourse

Non-recourse, subject to standard conduit carve-outs

Loan-to-Value

Up to 80%

Prepayment

Defeasance/yield maintenance

Survey

ALTA Survey Required

Third Party Reports

- Appraisal
- Property condition assessment
- Phase I site assessment

Commitment Fee

Not required

Closing

Typically 60 days from executed application